



NEWS RELEASE

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Marino\WARE and California Expanded Metals Company (CEMCO) announce today that Telling® Industries, LLC has signed an agreement to manufacture the ViperStud® Drywall Framing System under license. Marino\WARE and CEMCO are pleased to have Telling join the Viper team. Marino\WARE President and CEO Chip Gardner says *"ViperStud is widely recognized as THE quality choice by contractors. The expanded footprint will make it even easier for contractors and distributors to access the ViperStud Drywall Framing System."*

"Telling Industries is very excited to be part of the ViperStud Team", stated Edward Sligh, President, Telling Industries. The company will begin converting their drywall framing production lines over to The ViperStud® in the next few weeks. Telling Industries is based in Mentor, Ohio and has manufacturing locations in Ohio, Arkansas and Arizona.

The ViperStud Drywall Framing System is listed with Intertek/Warnock-Hersey, Underwriters Laboratories as well as verified code compliant by ICC-ES ESR #2620 and ATI-ES CCRR-0154. Telling Industries will be added to these listings as soon as possible.

Marino\WARE®, a division of Ware Industries, Inc. is a long-standing manufacturer of steel-framing products, and is committed to leading the industry in innovation, quality materials and customer service. Headquartered in South Plainfield, N.J., it has produced steel framing solutions for more than 70 years, and offers a wide choice of framing components and connectors that save their customers time, labor and cost. Marino\WARE® operates state-of-the-art production facilities in New Jersey, Georgia, Indiana and Texas, as well as a sales office in New York. More information can be found at www.marinoware.com.

California Expanded Metal Products Co. is the premier manufacturer of cold-formed steel framing and metal-lath products in the Western United States. Its steel-framing product segments include FAS™ head-of-wall products, Sure-Span® steel framing floor joist system, SureBoard® for shear-wall panels, ViperStud® interior stud framing system, metal lath and water-management products along with its SSMA Code Certified steel framing products. Founded in 1974, CEMCO is the leader in quality, service, and product development, and offers one of the broadest product lines available in cold-formed steel framing used for both the commercial and residential construction markets. Visit www.cemcosteel.com for more information.

Telling® Industries, LLC is a first-class manufacturer of light gauge steel framing and accessories. Telling leads the industry by offering the greatest overall value, unparalleled service and premium quality framing products. Telling™ is a full line manufacturer offering The ViperStud® interior stud framing system, SSMA Code Certified steel-framing, UL® tested True-Action™ Slotted Track, Titan™ Floor Joist System, C-T Shaftwall system and various other framing components. The company is actively shipping products nationwide and exporting worldwide through distribution partners. Telling has locations in Ohio, Arkansas and Arizona. For more information on Telling visit their web site at www.BUILDSTRONG.com

